



## Licensing Executives Society of Australia and New Zealand

TAX INVOICE - ABN 82 835 251 814

### ***Post Commercial Ready Grants: A VC's perspective***

LESANZ is pleased to introduce our next topic and speakers: We have a panel consisting of Mark Harvey (CM Capital), Peter Devine (Uniseed) and Matt Morgan (QBF - QIC's venture capital arm).

#### **SPEAKER: Dr Peter Devine, Chief Executive Officer - Uniseed Management Pty Ltd**

Dr Peter Devine has extensive experience at board and executive management levels in early stage technology start up companies. Uniseed is a \$61 million pre-seed venture capital fund operating out of the Universities of Melbourne, New South Wales and Queensland.

Peter is responsible for implementing Uniseed strategy and managing the company's investment activities, with a team of three Investment Managers and an Investment Analyst. He is a director of a number of investee companies including Spinifex Pharmaceuticals Pty Ltd and Xerocoat Inc.

Before joining Uniseed, Peter was Vice President of Business Development at Progen Industries Ltd. He was Research, Development and Commercialisation Manager at Brisbane-based PanBio Pty Ltd from 1996 to 2000 and also worked in Business Development at UniQuest Pty Ltd, the commercialisation arm of University of Queensland.

Peter holds a PhD from the University of Queensland and received the Dean's Prize and Alumni Scholarship for his MBA Studies at the Australian Graduate School of Management. He received a Centenary Medal in 2003 for outstanding contribution to the business of biotechnology. He is a Graduate and Fellow of the Australian Institute of Company Directors.

#### **SPEAKER: Dr Mark Harvey- Investment Manager, CM Capital**

Mark has over 15 years experience in medical research, technology transfer and commercialisation. He has worked closely with numerous early stage companies specifically in technology identification & packaging, intellectual property protection, and transaction negotiation.

Mark has played key roles in the formation, fund raising, and management of several start-up companies including directorships, and has led the negotiations on numerous biotech licensing and research collaboration deals.

Prior to joining CM Capital, Mark was the Managing Director of Symbiosis Group Limited, an early stage life sciences investment company, and was Group Manager, Life Sciences for UniQuest, the commercial arm of the University of Queensland. In this role, Mark co-ordinated the commercialisation of intellectual property assets in the field of life sciences (including biotechnology) at The University of Queensland. He was a member of the Investment Committee of UniSeed, Mark is also an Adjunct Associate Professor of The University of Queensland.

#### **SPEAKER: Matt Morgan – Senior Investment Manager, QBF (QIC's capital venture arm)**

QBF was established by the Queensland Investment Corporation in October 2002 as its venture capital arm specialising in biotechnology.

Prior to joining QBF, Matt focused on business development for early stage ventures in the natural medicines and functional foods industries. This experience, which included expansion into international markets and venture capital fundraising, provided Matt with a first hand understanding of the constraints applied to early stage ventures. It also provided a comprehensive background to evaluate investment opportunities and add value to companies with rapid growth aspirations.

Matt has Bachelor of Commerce and Bachelor of Applied Science degrees and an MBA. He is also a member of the Australian Institute of Company Directors.



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**LESANZ Preferred Method to book:**  
Book online at [http://lesanz.org.au/book.php?event\\_id=38](http://lesanz.org.au/book.php?event_id=38)

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I/We \_\_\_\_\_ Member LES ANZ / Non-member [PLEASE CIRCLE].

& additional names below

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Name \_\_\_\_\_ Member LES ANZ / Non-member [PLEASE CIRCLE].

Name \_\_\_\_\_ Member LES ANZ / Non-member [PLEASE CIRCLE].

of \_\_\_\_\_ Tel \_\_\_\_\_

Email \_\_\_\_\_

will attend the **LES ANZ** function on **6<sup>th</sup> August 2008**.

I am paying by Cheque \$ \_\_\_\_\_ is enclosed (**cheques payable to LES ANZ**)

Credit Card: MasterCard OR Visa ONLY

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Amount: \$ \_\_\_\_\_ Cardholder's Signature: \_\_\_\_\_

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**VENUE:** DLA Phillips Fox,  
Level 29  
1 Eagle Street, Brisbane

**TO BOOK:** RSVP by Friday 1st Aug 2008  
Book online click  
[http://lesanz.org.au/book.php?event\\_id=38](http://lesanz.org.au/book.php?event_id=38)

**DATE:** Wednesday, 6th August 2008  
**TIME:** 5.30 pm Registration  
5.45 pm Presentation  
Finger food and Drinks  
included

**OR:** LESANZ Secretariat  
PO Box 1051,  
Pakenham Upper VIC 3810  
Tel: 03 5942 7066  
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Email: [admin@lesanz.org.au](mailto:admin@lesanz.org.au)

**COST:** LES ANZ Members: \$50.00  
incl Non-Members: \$60.00  
GST

Due to catering costs, payment is required despite non-attendance or cancellation after the RSVP date