



29/11/2010

Commercialisation and IP Manager

- North Sydney based
- 9 months contract or fixed term to August 2011 (maternity relief)
- Potential permanent role thereafter

Meat and Livestock Australia Limited provides research services and domestic and international marketing for the Australian lamb, beef and goat industries. MLA is a high profile organisation with operations throughout Australia and international representative offices.

We are seeking an enthusiastic individual with integrity and initiative to join our Client & Innovation Services department as a Commercialisation and IP Project Manager.

The successful applicant will be expected to:

- Assist in the ongoing development and implementation of MLA's adoption and commercialisation strategies.
- Assist in the evaluation of the IP implications, commercial potential and viability of individual off-farm project proposals.
- Ensure that all MLA related IP is appropriately recorded, protected and exploited.
- Maintain and follow up post project completion adoption and commercialisation obligations.
- Maintain, develop and ensure compliance of MLA's IP management plan.
- Assist with negotiation and development of any licensing and royalty arrangements for IP.
- Co-ordinate evaluation and reporting of outcomes of off-farm commercialisation activities, including input into post project completion assessments of commercial viability.

We are seeking a strong communicator with the following preferred skills and experience:

- Relevant qualifications e.g. science/technology, business management, commerce, law and/or relevant commercial experience
- Intellectual property management, project management and R&D commercialisation experience in an innovation environment.
- Understanding of a variety of commercialisation models.
- Basic understanding of finance and accounting including reporting skills.
- Development and implementation of business plans and commercialisation strategies.
- Experience in the evaluation of the commercial potential of R&D outcomes.
- Excellent interpersonal skills, strong commercial acumen and negotiation skills.

To request further information or apply for this position please contact:

George Waldthausen
Manager, Innovation Adoption and Commercialisation

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